

New York Mortgage Trust Reports Third Quarter 2006 Results

Nov 07, 2006 New York Mortgage Trust Reports Third Quarter 2006 Results

- Consolidated net loss of \$0.21 per share for the quarter ended September 30, 2006 as compared to a net income of \$0.01 per share for the immediate preceding quarter ended June 30, 2006 and net income of \$0.16 per share for the quarter ended September 30, 2005.
- REIT (Mortgage Portfolio Management segment) earnings of \$0.07 per share for the quarter ended September 30, 2006 as compared to net income of \$0.13 per share for the immediate preceding quarter ended June 30, 2006 and net income of \$0.21 per share for the quarter ended September 30, 2005.
- Mortgage Lending segment net loss of \$0.28 per share for the quarter ended September 30, 2006 as compared to a
 net loss of \$0.12 per share for the immediate preceding quarter ended June 30, 2006 and a net loss of \$0.05 per
 share for the quarter ended September 30, 2005.
- Mortgage Lending segment net loss includes a \$0.13 per share loan loss associated primarily with early payment defaults incurred in the Company's sub-prime lending business which has been substantially discontinued.
- Board of Directors declared a third quarter 2006 cash dividend of \$0.14 per share.
- The Company announced on October 31st that it has engaged Milestone Advisors, LLC as its financial advisor to assist it in the review and exploration of its strategic alternatives. As a part of that process the Company is currently engaged in discussions regarding a possible sale or merger of the Company.

NEW YORK, Nov. 7 /PRNewswire-FirstCall/ -- New York Mortgage Trust, Inc. (NYSE: NTR), a self-advised residential mortgage finance company organized as a real estate investment trust ("REIT") for federal income tax purposes, today reported results for the quarter ended September 30, 2006.

Comparison of the Quarters Ended September 30, 2006 and 2005

- Quarterly loan origination volume of \$602.8 million for the quarter ended September 30, 2006 as compared to \$741.8 million for the immediate preceding quarter ended June 30, 2006 and \$1.0 billion for the quarter ended September 30, 2005.
- Consolidated net loss of \$3.9 million for the quarter ended September 30, 2006 as compared to a net income of \$178,000 for the immediate preceding quarter ended June 30, 2006 and net income of \$2.9 million for the quarter ended September 30, 2005.
- REIT (Mortgage Portfolio Management segment) earnings of \$1.2 million for the quarter ended September 30, 2006

as compared to net income of \$2.4 million for the immediately preceding quarter ended June 30, 2006 and net income of \$3.8 million for the guarter ended September 30, 2005.

Third Quarter Results

For the quarter ended September 30, 2006, the Company's Mortgage Portfolio Management segment (REIT operations exclusive of its taxable REIT subsidiaries) reported net revenues of \$1.5 million and a net income of \$1.2 million, or \$0.07 per share.

The Company's Mortgage Lending segment (the Company's wholly owned taxable REIT subsidiaries or "TRS") reported net revenues of \$2.4 million (including \$4.0 million in loan losses) and a net loss of \$5.1 million for the quarter ended September 30, 2006. On a consolidated basis, the Company reported net loss of \$3.9 million for the quarter ended September 30, 2006.

Comments from Management

Steven B. Schnall, Chairman, President and Co-Chief Executive Officer, commented, "The deterioration in third quarter operating results is attributable to continued pressure in both our Mortgage Portfolio Management and our Mortgage Lending segments. The decline in earnings in our Mortgage Portfolio Management segment was largely the result of the persistence of a flat to inverted yield curve and decreasing net interest spreads due to hedge maturities and, to a lesser extent, high prepayment rates associated with the re-pricing of adjustable rate mortgage loans held in our \$1.2 billion loan portfolio. Specifically, our net interest margin declined to 16 basis points, as compared to 78 basis points from the immediately preceding second quarter of 2006. Additionally, on a positive note, the net duration gap between the average lives of our assets and our liabilities declined slightly to approximately six months and the credit characteristics of our portfolio remains very strong, with total loan delinquencies of 1.03% of portfolio, loan delinquencies greater than 90 days representing only 0.41% of portfolio value and credit losses since inception of only \$52,000."

Mr. Schnall added, "Our Mortgage Lending segment also experienced significant earnings pressure primarily as the result of a 19% decrease in our mortgage origination volume from the second quarter of 2006 (as compared to a 14% nationwide decline in mortgage originations for the same period -- as reported by the Mortgage Bankers Association) as well as continued pricing pressure on premiums earned on loans sold to third parties. Our third quarter earnings were further affected by atypical, and largely non-recurring, loan losses due primarily to early payment defaults incurred on sub-prime loans made during the early part of 2006. Of note, though, is that we have largely discontinued making sub-prime loans other than in cases where the loans are either prior-approved by loan purchasers or simply brokered to third parties -- both of which serve to dramatically reduce our risk going forward. Additionally, on a positive note, both our loan application and funding volumes for October 2006 have taken a slight positive turn as compared to September 2006 results."

A breakdown of the Company's loan originations by payment stream for the quarter ended September 30, 2006 follows:

MORTGAGE LOAN ORIGINATION SUMMARY For the Third Quarter Ended September 30, 2006

(Dollar amounts in thousands)

| | Number | | |
|-----------------------------|----------|------------|------------|
| | of Loans | Par Amount | % of Total |
| Payment Stream | | | |
| Fixed Rate | | | |
| FHA/VA | 82 | \$12,882 | 2.1% |
| Conventional Conforming | 1,577 | 270,379 | 44.9% |
| Conventional Jumbo | 132 | 80,705 | 13.4% |
| Total Fixed Rate | 1,791 | 363,966 | 60.4% |
| ARMs | | | |
| FHA/VA | 3 | 1,271 | 0.2% |
| Conventional | 794 | 237,572 | 39.4% |
| Total ARMs | 797 | 238,843 | 39.6% |
| Total | 2,588 | \$602,809 | 100.0% |
| Loan Purpose | | | |
| Conventional | 2,503 | \$588,656 | 97.7% |
| FHA/VA | 85 | 14,153 | 2.3% |
| Total | 2,588 | \$602,809 | 100.0% |
| Documentation Type | | | |
| Full Documentation | 1,285 | \$288,726 | 47.9% |
| Stated Income | 545 | 141,503 | 23.5% |
| Stated Income/Stated Assets | 323 | 73,166 | 12.1% |
| No Documentation | 266 | 63,481 | 10.5% |
| No Ratio | 116 | 27,091 | 4.5% |
| Stated Asset | 4 | 578 | 0.1% |
| Other | 49 | 8,264 | 1.4% |
| Total | 2,588 | \$602,809 | 100.0% |

A breakdown by credit quality of the Company's loan originations for third quarter 2006 follows:

| | | Aggregate | | | | Weigh | nted |
|-----------|-----------|-----------|------------|----------|--------------|-------|------|
| | | Principal | | Weighted | | Aver | age |
| | | Balance | Percentage | Average | Average | | |
| | Number of | (\$ in | Of Total | Interest | Principal | | |
| | Loans | millions) | Principal | Rate | Balance | LTV | FICO |
| | | | | | | | |
| | | | | | | | |
| ARM | 794 | \$237.6 | 39.4% | 7.27% | \$299,209 | 72.8 | 704 |
| Fixed- | | | | | | | |
| rate | 1,709 | 351.1 | 58.2% | 7.48% | 205,433 | 75.6 | 711 |
| Subtota | | | | | | | |
| | FHA 2,503 | 588.7 | 97.6% | 7.39% | 235,180 | 74.5 | 708 |
| FHA - | | | | | | | |
| ARM | 3 | 1.2 | 0.2% | 6.06% | 423,701 | 96.1 | 681 |
| FHA - | | | | | | | |
| fixed-r | | 12.9 | 2.2% | 6.61% | 157,096 | 95.7 | 652 |
| Subtota | | | | | | | |
| - FH | | 14.1 | 2.4% | 6.56% | 166,506 | 95.7 | 654 |
| Total AR | M 797 | 238.8 | 39.6% | 7.27% | 299,678 | 72.9 | 704 |
| Total fi | xed | | | | | | |
| -rate | 1,791 | 364.0 | 60.4% | 7.45% | 203,220 | 76.4 | 709 |
| Total | | | | | | | |
| Origi- | | | | | | | |
| nations | 2,588 | \$602.8 | 100.0% | 7.38% | \$232,925 | 75.0 | 707 |
| | | | | | | | |
| Purchase | | | | | | | |
| mortgage | es 1,594 | \$352.6 | 58.5% | 7.47% | \$221,215 | 79.0 | 718 |
| Refinanc: | ings 909 | 236.1 | 39.1% | 7.28% | 259,670 | 67.8 | 693 |
| Subtota | al- | | | | | | |
| non-Fl | HA 2,503 | 588.7 | 97.6% | 7.39% | 235,180 | 74.5 | 708 |
| FHA - | | | | | | | |
| purchase | e 70 | 11.9 | 2.0% | 6.50% | 170,453 | 96.5 | 664 |
| FHA - | | | | | | | |
| refinan | cings 15 | 2.2 | 0.4% | 6.84% | 148,087 | 91.4 | 604 |
| Subtota | al | | | | | | |
| - FHA | 85 | 14.1 | 2.4% | 6.56% | 166,506 | 95.7 | 654 |
| Total | | | | | | | |
| purchase | e 1,664 | 364.5 | 60.5% | 7.44% | 219,079 | 79.5 | 716 |
| Total | | | | | | | |
| refinan | cings 924 | 238.3 | 39.5% | 7.27% | 257,858 | 68.0 | 692 |
| Total | · · | | | | • | | |
| Origi- | | | | | | | |
| nations | 2,588 | \$602.8 | 100.0% | 7.38% | \$232,925 | 75.0 | 707 |
| | _, | **** | | | + | | |

Note: FHA originations are Streamlined Refinance mortgages with low average balances. All FHA loans are and will continue to be sold or brokered to third party investors.

Investment Activity

As of September 30, 2006, the Company's portfolio of investment securities totaled \$524.0 million and had a weighted average purchase price of 100.31. Approximately 41% of the securities purchased have rate resets in less than six months, 8% reset in six to 24 months and the remaining 51% reset in less than five years. In addition, loans held in securitization trusts totaled \$628.6 million and had an average origination value (purchase price) of 100.66. Approximately 26% of loans held in the portfolio have interest rate resets of less than 6 months, 9% have resets between 6 months and 24 months and the remaining 65% have resets less than 48 months. The investment securities and the loans held in securitization trusts are financed in part with debt totaling \$1.1 billion at September 30, 2006.

The net interest margin on the Company's mortgage portfolio investments for the quarter ended September 30, 2006 averaged 16 basis points, down from 78 basis points in the quarter ended June 30, 2006. This decrease in spreads is primarily due to hedge maturities and, to a lesser extent, to the re- pricing of adjustable rate mortgage loans held in our portfolio.

The following table summarizes the Company's investment portfolio of residential mortgage-backed securities and loans owned at September 30, 2006, classified by relevant categories:

| | Par Value | Coupon | Carrying Value | Yield |
|-------------------|-----------------|--------|-----------------|-------|
| Agency REMIC | | | | |
| floaters | \$178,388,984 | 6.68% | \$178,990,895 | 6.56% |
| Private label | | | | |
| floaters | 27,573,587 | 6.11% | 27,499,840 | 6.28% |
| Private label | | | | |
| ARMs | 296,201,236 | 4.81% | 293,237,365 | 6.03% |
| NYMT retained | | | | |
| securities | 25,111,629 | 5.65% | 24,240,627 | 7.91% |
| Loans held | | | | |
| in securitization | | | | |
| trusts | 624,525,836 | 5.31% | 628,624,669 | 6.00% |
| Total/Weighted | | | | |
| Average | \$1,151,801,272 | 5.42% | \$1,152,593,396 | 6.14% |
| | | | | |

Conference Call

On Wednesday, November 8, 2006 at 10:00 a.m. Eastern time, New York Mortgage Trust's executive management will host a conference call and audio webcast highlighting the Company's third quarter financial results. The conference call dial-in number is 303-262-2138. A live audio webcast of the conference call can be accessed via the Internet, on a listen-only basis, at http://www.earnings.com or at the Investor Relations section of the Company's website at http://www.nymtrust.com. Please allow extra time, prior to the call, to visit the site and download the necessary software to listen to the Internet broadcast. The online archive of the webcast will be available for approximately 90 days.

About New York Mortgage Trust

New York Mortgage Trust, Inc., a real estate investment trust (REIT), is engaged in the origination of and investment in residential mortgage loans throughout the United States. The Company, through its wholly owned taxable REIT subsidiary, The New York Mortgage Company, LLC ("NYMC"), originates a broad spectrum of residential loan products with a focus on high credit quality, or prime, loans. In addition to prime loans, NYMC also originates jumbo loans, alternative-A loans, sub-prime loans and home equity or second mortgage loans through its retail and wholesale origination branch network. The Company's REIT portfolio is comprised of securitized, high credit quality, adjustable and hybrid ARM loans, the majority of which, over time, will be originated by NYMC. As a REIT, the company is not subject to federal income tax provided that it distributes at least 90% of its REIT taxable income to its stockholders.

This news release contains forward-looking statements that predict or describe future events or trends. The matters described in these forward-looking statements are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond the Company's control. The Company faces many risks that could cause its actual performance to differ materially from the results predicted by its forward-looking statements, including, without limitation, the possibilities that a rise in interest rates may cause a decline in the market value of the Company's assets, a decrease in the demand for mortgage loans may have a negative effect on the Company's volume of closed loan originations, prepayment rates may change, borrowings to finance the purchase of assets may not be available on favorable terms, the Company may not be able to maintain its qualification as a REIT for federal tax purposes, the Company may experience the risks associated with investing in real estate, including changes in business conditions and the general economy, and the Company's hedging strategies may not be effective. The reports that the Company files with the Securities and Exchange Commission contain a fuller description of these and many other risks to which the Company is subject. Because of those risks, the Company's actual results, performance or achievements may differ materially from the results, performance or achievements contemplated by its forwardlooking statements. The information set forth in this news release represents management's current expectations and intentions. The Company assumes no responsibility to issue updates to the forward-looking matters discussed in this news release.

| NEW YORK MORT | TGAGE TRUST | , INC. AND SU | JBSIDIARIES | |
|---|-------------|----------------|----------------|----------|
| CONSOLIDA | ATED STATEM | MENTS OF OPERA | ATIONS | |
| (Dollar amounts | in thousan | nds, except pe | er share data) | |
| | (unaud | lited) | | |
| | | | | |
| For | | | For the Three | |
| | Septemb | - | Septemb | - |
| | 2006 | 2005 | 2006 | 2005 |
| REVENUE: | | | | |
| Interest income: | | | | |
| Investment | | | | |
| securities | | | | |
| and loans held | | | | |
| in securitization | | | | |
| trusts | \$50,050 | \$40,523 | \$16,998 | \$13,442 |
| Loans held for | | | | |
| investment | - | 5,388 | - | 1,783 |
| Loans held for sale | 12,155 | 10,573 | 3,880 | 4,473 |
| Total interest income | 62,205 | 56,484 | 20,878 | 19,698 |
| Interest expense: | | | | |
| Investment securities | | | | |
| and loans held in | | | | |
| securitization trusts | 42,320 | 30,090 | 15,882 | 10,751 |
| Loans held for | | | | |
| investment | - | 3,911 | - | 1,366 |
| Loans held for sale | 9,284 | 7,284 | 3,337 | 3,441 |
| Subordinated debentures | | 1,095 | 877 | 601 |
| Total interest expense | | 42,380 | 20,096 | 16,159 |
| Net interest income OTHER INCOME (EXPENSE): | 7,945 | 14,104 | 782 | 3,539 |
| Gain on sales of | | | | |
| mortgage loans | 14,362 | 21,634 | 4,311 | 8,985 |
| Brokered loan fees | 8,672 | 7,181 | 2,402 | 2,647 |
| (Loss) gain on sale | 0,072 | 7,101 | 2,402 | 2,047 |
| of current period | | | | |
| securitized loans | (747) | _ | _ | _ |
| (Loss) gain on sale | () | | | |
| of securities and | | | | |
| related hedges | (529) | 2,207 | 440 | 1,286 |
| Loan losses | (4,077) | - | (4,077) | - |
| Miscellaneous income | | | | |
| (expense) | 310 | 195 | 43 | 91 |
| Total other income | 17,991 | 31,217 | 3,119 | 13,009 |
| EXPENSES: | | | | |
| Salaries and benefits | 17,720 | 23,875 | 5,378 | 7,302 |
| | | | | |

Brokered loan expenses 6,609

5,689

1,674

1,483

| Occupancy and equipme | ent 3,871 | 4,981 | 1,256 | 1,265 |
|-----------------------|-----------|---------|-----------|---------|
| Marketing and promoti | on 1,643 | 3,900 | 427 | 1,310 |
| Data processing and | | | | |
| communications | 1,938 | 1,807 | 524 | 618 |
| Office supplies | | | | |
| and expenses | 1,464 | 1,909 | 426 | 651 |
| Professional fees | 3,329 | 2,812 | 798 | 966 |
| Travel and entertainm | ent 409 | 707 | 126 | 261 |
| Depreciation and | | | | |
| amortization | 1,625 | 1,069 | 539 | 302 |
| Other | 1,308 | 1,084 | 536 | 531 |
| Total expenses | 39,916 | 47,833 | 11,684 | 14,689 |
| (LOSS) INCOME BEFORE | | | | |
| INCOME TAX BENEFIT | (13,980) | (2,512) | (7,783) | 1,859 |
| Income tax benefit | 8,494 | 5,880 | 3,915 | 1,000 |
| NET (LOSS) INCOME | \$(5,486) | \$3,368 | \$(3,868) | \$2,859 |
| Basic (loss) income | | | | |
| per share | \$(0.31) | \$0.19 | \$(0.21) | \$0.16 |
| Diluted (loss) | | | | |
| income per share | \$(0.31) | \$0.19 | \$(0.21) | \$0.16 |
| Weighted average | | | | |
| shares outstanding | | | | |
| -basic | 17,975 | 17,855 | 18,025 | 17,958 |
| Weighted average | | | | |
| shares outstanding | | | | |
| -diluted | 17,975 | 18,121 | 18,025 | 18,242 |
| | | | | |

NEW YORK MORTGAGE TRUST, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS (Dollar amounts in thousands)

September 30, December 31,

| | 2006 | 2005 |
|--|-------------|-------------|
| | (unaudited) | |
| ASSETS | | |
| Cash and cash equivalents | \$6,879 | \$9,056 |
| Restricted cash | 1,979 | 5,468 |
| Investment securities - available | | |
| for sale | 523,969 | 716,482 |
| Due from loan purchasers | 132,950 | 121,813 |
| | | |
| Escrow deposits - pending loan closings | 1,622 | 1,434 |
| Accounts and accrued interest receivable | le 9,256 | 14,866 |
| Mortgage loans held for sale | 109,197 | 108,271 |
| Mortgage loans held in securitization | | |
| trusts | 628,625 | 776,610 |
| Mortgage loans held for investment | - | 4,060 |
| Prepaid and other assets | 27,118 | 16,505 |
| Derivative assets | 3,402 | 9,846 |
| Property and equipment, net | 6,838 | 6,882 |
| TOTAL ASSETS | \$1,451,835 | \$1,791,293 |
| LIARTITITES AND STOCKHOLDERS' FOLITY | | |

LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES:

| Financing arrangements, portfolio | | |
|---------------------------------------|-----------|-------------|
| investments | \$886,956 | \$1,166,499 |
| Financing arrangements, loans held | | |
| for sale/for investment | 208,285 | 225,186 |
| Collateralized debt obligations | 203,550 | 228,226 |
| Due to loan purchasers | 11,677 | 1,652 |
| Accounts payable and accrued expenses | 14,736 | 22,794 |
| Subordinated debentures | 45,000 | 45,000 |
| Derivative liabilities | 686 | 394 |
| Other liabilities | 202 | 584 |
| Total liabilities | 1,371,092 | 1,690,335 |

COMMITMENTS AND CONTINGENCIES

STOCKHOLDERS' EQUITY:
Common stock, \$0.01 par value,
400,000,000 shares authorized,
18,327,371 shares issued and
18,077,160 outstanding at September
30, 2006 and 18,258,221 shares issued

| and 17,984,843 outstan | ding at December | | |
|-------------------------|----------------------|----------------|-------------------|
| 31, 2005 | aziig at becember | 183 | 183 |
| Additional paid-in capi | tal 1 | .00,324 | 107,573 |
| Accumulated other compr | | , | ŕ |
| (loss) income | | (5,570) | 1,910 |
| Accumulated deficit | (| 14,194) | (8,708) |
| Total stockholders' equ | ity | 80,743 | 100,958 |
| TOTAL LIABILITIES AND S | TOCKHOLDERS' | | |
| EQUITY | \$1,4 | 51,835 | \$1,791,293 |
| NEW YORK MO | RTGAGE TRUST, INC. A | ND SUBSIDIAR | ES |
| S | ELECTED SEGMENT REPO | ORTING | |
| | llar amounts in thou | | |
| | For the Nine Mont | hs Ended Sept | ember 30, 2006 |
| | Mortgage | | |
| | Portfolio | Mortgage | |
| | Management | Lending | |
| | Segment | Segment | Total |
| Total revenue | \$7,149 | \$18,787 | \$25,936 |
| Total expense | 1,473 | 29,949 | 31,422 |
| Net income (loss) | \$5,676 | \$(11,162) | \$(5,486) |
| Total assets | \$1,163,802 | \$288,033 | \$1,451,835 |
| | For the Nine Mont | hs Ended Sept | ember 30, 2005 |
| | Mortgage | | |
| | Portfolio | Mortgage | |
| | Management | Lending | |
| | Segment | Segment | Total |
| Total revenue | \$14,118 | \$31,203 | \$45,321 |
| Total expense | 2,527 | 39,426 | 41,953 |
| Net income (loss) | \$11,591 | \$(8,223) | \$3,368 |
| | For the Three Mc | onths Ended Se | eptember 30, 2006 |
| | Mortgage | | |
| | Portfolio | Mortgage | |
| | Management | Londing | |

Management Lending Total Segment Segment \$1,504 \$2,397 \$3,901 Total revenue 7,769 7,490 Total expense 279 Net income (loss) \$1,225 \$(5,093) \$(3,868)

For the Three Months Ended September 30, 2005

Mortgage Portfolio Mortgage Management Lending Segment Segment Total Total revenue \$4,394 \$12,154 \$16,548 13,090 13,689 Total expense 599 Net income (loss) \$3,795 \$(936) \$2,859

SOURCE New York Mortgage Trust, Inc.

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